ABOUT THE MAJOR

The Health Services Management program gives students a foundation in business while sharpening their expertise in the growing health care industry. They are trained to balance priorities and budgets, to solve fiscal and managerial problems, and to meet legal mandates, all while upholding the highest standards of public health and healthcare. Students are immersed and challenged in courses in healthcare finance and budgeting, management, managed care, healthcare law, marketing and communications, human resources, organizational leadership, strategic planning, and U.S. health policy.

Skills and abilities this major develops includes: prioritizing, leadership and management, healthcare law and policy, communication skills, knowledge of healthcare systems, and principles of business.

OPPORTUNITIES AFTER GRADUATION

Career Opportunities
According to the Bureau of Labor Statistics, employment of Medical and Health Service Managers is projected to grow 17% from 2014 to 2024, which is much faster than the average for all occupations.

Salary Information
According to the Bureau of Labor Statistics, the annual median wage for professionals employed as Health Service Managers in the state of Indiana is $105,600. The average annual salary nation-wide is $96,540. The average starting salary for IUPUI Health Services Management graduates in 2016 was $33,346.

(This section is intended for informational purposes, not prediction of actual salary.)

Graduate & Professional School Paths
Health Services Management majors often pursue advanced degrees in the following areas: Business Administration, Law, Education, Medicine, Health Administration, and Management.

WHERE TO GET MORE INFORMATION

IU Richard Fairbanks School of Public Health
fsph.iupui.edu

American College of Healthcare Executives
www.ache.org

American College of Healthcare Administrators
www.achca.org

Sample Coursework:
- Health care organizational behavior
- Health finance & budgeting
- Management science
- Health systems administration
- Healthcare marketing
- Contemporary healthcare issues

Possible Careers:
- Billing analyst
- Budget & reimbursement analyst*
- Healthcare consultant
- Hospital administrator*
- Human resources specialist
- Physician recruiter
* Career option requires additional training or education

Where Could I Work?
- Medical group practices
- Outpatient clinics
- Community health centers
- Mental health centers
- City or county health departments
- HMO’s

Complementing Interests:

Enterprising Social Conventional
Get your interest code at go.iupui.edu/interests

Have questions for Academic & Career Development? Schedule an appointment:
acd.iupui.edu (317) 274-4856